



SPEAKER SERIES 3/2

Pitching Your Startup

A panel of successful entrepreneurs will share strategies, perspectives, and first hand experience pitching to investors, recruits, and customers to help SJSU Spartaneurs craft and perfect a major league pitch.



Rushil Srivastava is the co-founder of Simplify, a revolutionary recruiting platform disrupting the way Gen-Z is discovering and applying to jobs. He's raised money from some of the best investors in Silicon Valley, and was featured as one of the youngest on the Forbes 30-under-30 list in 2023. He studied a semester at UC Berkeley before dropping out to work on Simplify.



Skyler Scarlett is the founder of GameClass, a revolutionary new cloud based editing and video sharing platform redefining video game education. Skyler previously co founded Glace Cryotherapy and is a well known pioneer of the whole body cryotherapy industry. He was the Chief Executive Officer of Glace Cryotherapy Inc for seven years where he launched a franchise model and negotiated partnerships with billion dollar health club chains. He has been featured twice on ABC Shark Tank, and in Forbes, Club Industry, ABC, CNBC and Entrepreneur.



Paula Skokowski is a highly accomplished business leader and early employee at five VC-backed startups across security, fraud, AI, robotics and IoT, resulting in two IPOs, one \$1B acquisition, and two \$500M+ valuations. Paula is a Co-Founder and Fund Manager for the Oxford Angel Fund and is a GTM Advisor to early-stage companies. Skokowski holds a Bachelor's degree in Engineering Science from the University of Oxford and an MSc in Robotics from UC Berkeley. She is also a Founding member of Firstboard.io working to add diversity to corporate boards.



Reed Taussig is a recently retired enterprise software CEO. His accomplishments include managing Callidus Cloud from inception through its IPO; managing ThreatMetrix from pre-product launch through its acquisition by Lexis Risk Solutions; and most recently the carve-out of OutSeer into a stand alone company from RSA Security. He has returned over \$1.5 billion dollars to his investors against total capital raised of less than \$150 million.

Thursday, Mar. 2

4 - 5:30 pm

Register: spartup.com/incubator

Zoom link provided upon registration

Snacks will be served

